



**2020**  
**EVENTS &**  
**PROGRAMMES**

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# STUDENT & YOUTH CHAPTERS



Through the SAIBPP Student & Youth Chapter (currently WITS, University of Limpopo, University of Pretoria & UJ) we support future leaders in the property sector by providing mentorship, work experience opportunities and career guidance as well as providing an opportunity for youth to engage directly with industry on matters pertaining to youth unemployment and absorption.

**Support / sponsor any of the student chapter programmes in the following way:**

**SPONSOR A UNIVERSITY CHAPTER:** R100 000 per annum

**SPONSOR:** National Youth Conference (further details available upon request)

**EXHIBIT** at the National Youth Conference Career Fair

**NON-FINANCIAL SUPPORT:**

- Mentorship programme: become a mentor
- Internship programme: host an intern during the school holidays
- Meet the Leader: Volunteer to become a speaker & offer career guidance



"The youth needs to be at the forefront of driving transformation because we will be the primary beneficiaries of it."

**Matlali Matsotso**

Former Chairperson, SAIBPP WITS Student Chapter

For further details or info contact: [vuyiswa@saibpp.co.za](mailto:vuyiswa@saibpp.co.za) - Subject: SAIBPP Youth

# SKILLS DEVELOPMENT



## SAIBPP BURSARY PROGRAMME

All year - bursaries awarded in December

The SAIBPP Bursary programme aims to assist high performing students who require and are eligible for financial assistance in pursuing property related studies at a tertiary level.

The bursary is a full bursary which will cover up to 4 years of study + accomodation & study materials.

**Make a donation:** We welcome donations of any amount to the SAIBPP Bursary Fund

**Sponsor a student: +/- R120 000 p/a**

## PROPERTY ENTREPRENEURSHIP PROGRAMME

3x intakes per annum

since the first intake in 2018, the Property Entrepreneurship Programme developed in partnership with UCT, has graduated 55 aspiring entrepreneurs. The PEP aims to provide existing property practitioners and aspiring property entrepreneurs with the necessary theoretical & practical foundations to be able to start & manage a sustainable property development or investment business.

The course is certified by UCT school of Construction & Economics Management and delivered by Divercity Property Solutions in JHB and KZN.

The course is offered in JHB, Durban & CT

**Sponsor an entrepreneur:** R15 000 per student





# EVENTS CALENDAR



## JAN

6 SAIBPP office re-opens  
20-31: University Orientation weeks

## FEB

**TBC Annual Fundraiser Gala Dinner**  
TBC SAIBPP Youth Launch event

## MARCH

TBC KZN 'In-Conversation' event  
TBC University Welcome evenings  
TBC JHB Property Entrepreneurship Programme (intake-1)

## APRIL

TBC JHB 'In-Conversation' event  
TBC KZN Property Entrepreneurship Programme (intake-1)  
TBC University 'Meet the Leader' events

## MAY

TBC WC 'In-Conversation' events  
TBC University co-mentorship events

## JUNE

TBC JHB 'In-Conversation' event  
**TBC National Youth Convention**

## JULY

TBC JHB Property Entrepreneurship Programme (intake-2)  
TBC 'Vac-work' programme

## AUGUST

TBC JHB 'In-Conversation' event  
**TBC SAIBPP Annual Convention & Awards**  
TBC WC P.E.P  
TBC UL & UJ co-mentorship events

## SEPTEMBER

TBC WC 'In-Conversation' events  
TBC Wits & UP co-mentorship events  
TBC Work-readiness programme launch

## OCTOBER

TBC JHB 'In-Conversation' event  
TBC Wits, UJ & UP 'Meet the Leader'

## NOVEMBER

TBC KZN 'In-Conversation'  
TBC SAIBPP Youth 'Year-end' Function

## DECEMBER

Year- End Function



# 2020 PLANNED EVENTS



## IN-CONVERSATION SERIES DIALOGUES

3 x per annum : March, June, October

The In Conversation series is a quarterly series of themed interactive dialogues aimed at facilitating member engagement on important matters affecting & impacting the industry while providing a prime opportunity to network and socialise with fellow SAIBPP members.

Discussion topics include: new legislation & policy, entrepreneurship & leadership, technology & innovation, etc.

**The ICS events take place 3 x per annum**

**Estimated Pax:** 200 guests

**Sponsor or co-sponsor an event:** R30 000.00

## ANNUAL GALA DINNER & AUCTION

February 2020

The annual SAIBPP gala dinner & auction is an exclusive black-tie event hosted annually to raise funds for SAIBPPs operations.

**You can contribute in the following ways:**

1. Be the main event sponsor : R 500 000.00
2. Make a pledge/donation: any amount
3. Sponsor an item for auction: any
4. Sponsor a table: R22 000,00



# SAIBPP ANNUAL CONVENTION

AUGUST 2020 | DURBAN ICC, KZN



## - DURBAN, AUGUST 2020

DURBAN ICC

The **Annual SAIBPP Convention** is one of the most anticipated events on the annual property industry calendar and takes place this year in Durban, KZN at one of South Africa's premiere event venues; the Durban, ICC. Attendees include: industry professionals, public sector officials, investors, business leaders & decision-makers from across the property sector & built environment. The 3-day programme is crafted to ensure maximum interactive engagement through insightful debates & panel discussions and thought-leading presentations from South Africa's top real estate minds. The annual SAIBPP Convention also offers an array of business networking opportunities & social activities as well as numerous platforms to showcase & market your company/ organisation through the 2-day exhibition & the various media channels (pre & during the event).

Become a PLATINUM, GOLD or SILVER sponsor or sponsor one of the activities on the convention programme.

# 2020 ANNUAL CONVENTION

## SPONSORSHIP CATEGORIES

- <b>MAIN SPONSOR</b>	R 1 000 000.00
• Gold sponsor	R 500 000.00
• Silver	R 150 000.00
- <b>MASTERCLASSES</b>	R 150 000.00
- <b>AWARDS DINNER</b>	R 500 000.00
• Award + table sponsor	R 50 000.00
• Table sponsor	R 25 000.00
- <b>GOLF DAY</b>	R 250 000.00
- <b>NETWORKING COCKTAIL</b>	R 150 000.00





# 2020 ANNUAL CONVENTION



## MASTERCLASSES

August 2020- Date TBC (Day 1)

The Masterclass sessions host +/- 300 aspirant and emerging property practitioners on Day 1 of the 3-day convention to equip attendees with practical skills and business tools while enabling exposure to real-life case studies presented by industry experts and subject matter specialists

**Become a sponsor:**

Main Sponsor: R150 000 ex vat

## NETWORKING COCKTAIL EVENING

August 2020 (Day 1)

An opportunity to network, make new business connections and cement existing relationships in a relaxed social environment. As the opening event of the SAIBPP Annual Convention, the networking cocktail is a firm favourite on the programme.

Become a sponsor:

**Main sponsor: R150 000 ex vat**



### ANNUAL CONVENTION FULL SPONSORSHIP

PLATINUM (MAIN SPONSOR): R1000 000 ex vat

GOLD: R500 000 ex vat

SILVER: R150 000 ex vat

\*Full schedule of benefits available upon request



# 2020 ANNUAL CONVENTION



## GOLF DAY

August 2020 (Day 3)

Become the main sponsor or sponsor a 4-ball for the SAIBPP Annual Convention golf day in Durban, KZN

**Main Sponsor:** R250 000 ex vat

**4-ball Sponsor:** R20 000 ex vat

## SAIBPP AWARDS

August 2020 - Durban, KZN (Day 2)

The SAIBPP Awards aim to recognise companies that have demonstrated an outstanding commitment to transformation / empowered companies that have excelled in their respective fields.

Become a sponsor:

Main Sponsor: R 500 000 ex vat

Award & Table Sponsor: R 50 000 ex vaat

Award Sponsor: R 25 000 ex vat



### ANNUAL CONVENTION FULL SPONSORSHIP

PLATINUM (MAIN SPONSOR): R1000 000 ex vat

GOLD: R500 000 ex vat

SILVER: R150 000 ex vat

\*Full schedule of benefits available upon request